



## Parker Executive Search

Parker Executive Search (PES) is a retained executive search firm dedicated exclusively to providing superior results. PES makes the process of identifying and recruiting high quality candidates for your institution our priority. We are process-driven, not bureaucratic. PES is led by Dan Parker, an executive search consultant since 1984. Our mission is to exceed our clients' expectations by providing exceptional candidates through a seamless search process.

Our higher education and collegiate athletic practices are among the most highly regarded in the country. Parker Executive Search has a flexible and innovative strategic research process for candidate identification, assessment, and recruitment.

### What Sets Parker Executive Search Apart?

- Highest levels of **confidentiality**
- Continuous **communication** with clients and candidates
- Proprietary **database** of potential candidates
- Secured **access** to search-specific website
- Seamless, transparent and inclusive **process**
- Candidates developed **exclusively** for each client
- **Diversity** of candidates
- Extensive **background** and **reference** checks
- **Negotiation** and **closure** on behalf of clients
- Successfully complete assignments **on-schedule**



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## Higher Education

The demand for talented academic leaders on campuses around the country continues to escalate. Identifying and recruiting the ideal professional to lead an institution has become increasingly challenging. Expectations on campus for proven and effective leaders are at an all-time high and Parker Executive Search has a reputation for exceeding those expectations by providing a diverse panel of candidates and a quality search process.

Parker Executive Search understands the important role of search committees and campus constituencies and recognizes the often difficult task of executing searches. PES utilizes a proven process to assist the client in successfully managing the selection process. We agree with the client on a strict timeline and commit the full resources of our firm to aggressively conduct the search to exceed the client's expectations. Candidate and client communication is critical. PES will develop a secure website exclusively for search committee members, providing access to detailed information on the process, timeline and candidates.

### Representative of our more than 400 successful higher education searches:

**Chancellors and Presidents** University of Tennessee System, University of Illinois, Western Michigan University, College of Charleston, Savannah State University, University of Georgia

**Provosts** The Ohio State University, University of Washington, Southern Methodist University, Iowa State University, University of Toledo

**Vice Presidents** University of California System, Texas A&M University, University of South Florida, Middle Tennessee State University, Clemson University

**Deans** University of Florida, University of Washington, Louisiana State University, University of Tennessee Health Science Center, Savannah College of Art and Design



## Collegiate Athletics

When the preeminent college athletic departments and conferences seek head coaches, athletic directors and commissioners, they rely on Parker Executive Search, an industry leader. With the ever-increasing spotlight on decisions and hires, universities have selected PES to conduct thorough, confidential and timely searches. PES has assisted institutions large and small, with differing needs and resources.

Through our Higher Education practice, we have developed an understanding of each university's unique culture and the role that athletics plays.

Our search process demands confidentiality and we complete most coach searches within 10-14 days and athletic director searches within 4-5 weeks, depending on the client's timetable. PES distinguishes itself with its proprietary database of athletic directors and collegiate and professional head and assistant coaches.

**In our collegiate athletic practice, we lead searches for:** Conference Commissioners, Athletic Directors and Senior Administrators, Association Executives, Head Football Coaches and Coordinators, Men's and Women's Basketball Coaches, Baseball Coaches, and Coaches in Non-Revenue Sports

### Representative of our more than 50 successful collegiate athletic searches:

**President and Senior Administrators** NCAA

**Commissioners** Big XII Conference, West Coast Conference

**Directors of Athletics** University of Notre Dame, The Ohio State University, Arizona State University, Louisiana State University, Georgia Institute of Technology

**Men's Basketball** University of Kentucky, University of Iowa, University of Oklahoma, Oregon State University, Rice University, James Madison University, University of Minnesota

**Women's Basketball** Michigan State University

**Football** University of Nebraska, Georgia Institute of Technology, Iowa State University, Northern Illinois University, Hamline University

**Baseball** University of Tennessee